

September, 2015

## DICIDE HELPS CUSTOMERS EMBRACE THE CLOUD THROUGH MICROSOFT CLOUD SOLUTION PROVIDER PROGRAM

The Microsoft Cloud Solution Provider Program allows Dicide to provide direct billing, sell combined offers and services, as well as directly provision, manage and support Microsoft cloud offerings.

Kiel, Schleswig-Holstein, Deutschland — September 1st, 2015 — Dicide GmbH,

„So arbeiten wir morgen“

Dicide today announced its participation in the Microsoft Cloud Solution Provider Program. The program is designed to strengthen customer relationships and expand cloud sales opportunities by enabling partners to provide direct billing, sell combined offers and services, as well as directly provision, manage and support products and services.

Starting today Dicide owns the complete customer lifecycle, allowing it to easily sell Office 365, Dynamics CRM Online and Windows Intune subscriptions and helping customers take advantage of cloud services by owning the entire billing process and directly managing support.

“We are seeing tremendous interest in cloud technologies such as Office 365, Dynamics CRM Online and Windows Intune,” said Frank Bösenkötter, CEO at Dicide. “Joining the Cloud Solution Provider program allows us to build stronger relationships with our customers and provide them with the best cloud solutions to propel their business.”

“To meet the growing demand of our cloud-based solutions, we’re thrilled to expand the capabilities for cloud partners under the Microsoft Cloud Solution Provider Program,” said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. “By joining the Microsoft Cloud Solution Provider Program, partners will deepen customer relationships and expand business opportunities in the cloud.”

For more information, visit [www.dicide.de](http://www.dicide.de)

### About Dicide

Dicide enables their customers to benefit from the digital change across Germany. Life-cycle-spreading consulting, development and implementation of digital business models and mobilization of business processes with excellent service are the company’s core competencies.

Dicide is part of the Vater Group, which was established in 1997, with locations in Kiel, Hamburg, Bremen. Vater is one of the largest IT companies in northern Germany.